

## **MPA Board Meeting Minutes**

### **West Campus**

**Tuesday, November 10, 2015 6:30 pm**

**Board Members Present:** Donna Beard, Patrice Costanzi, Jan Lassen, Nellie Santos, Shawna Powel, Kyle Costanzi, Nancy Chew, Kristy Deischer-Eddy, Carrie Fell

Board Members Absent: Susan Chindemi, Teresa Foster, Kathy Collier

**Music Directors Present:** Brent Lewis, Brian Lloyd, Matt McCloskey, Ed Otto, Adam Speakman

Music Directors Absent: Sherry Weaver

### **Donna Beard, President**

1. Motion was made and seconded, to approve September, 2015 minutes.
2. Received three emails from Sherry about MPA and how we pay for trips. The director's try to include in their budgets for those students who may need help financially.

### **Patrice Costanzi, Treasurer**

1. Profit and Loss
2. Sherry's budget was handed in. Budget is \$500 to both East and West, and \$300 to STEM for trips. Sherry can ask me and I can review the budget with her. Important to realize, the Budgets are only guidelines. Donna asked how we decide the need of a student. McGlone only has \$3,000 in it and will deplete quickly.

3. Friday night, the concession stands made \$16,779.42! We ran out of most supplies. We had to buy 10 more cases of water and soda.
4. Motion was made and seconded to approve the budget.
5. Need to emphasize the importance of the concession stands. This is where we get the majority of our funding for MPA. We need to promote volunteerism. Kyle will be retiring after this year and he had a meeting on how to staff the concessions. One suggestion is to have each Director take a night of the week to promote this to their students. We don't have a problem with Friday nights, only Monday through Thursday.

#### **Kyle Costanzi, Director of Food Services**

1. We had a "Super Team" meeting to promote the idea for Neil Johnson (my predecessor) to build a team. Neil has all email addresses, so this should be an easy transition for him.
2. Requesting Directors at East to please promote concession stand volunteerism for this Saturday's game.
3. Donna suggested that the Directors each take a night for concessions. Maybe offer an incentive of \$5 off families that take a night to help (go towards uniforms, etc...).

#### **Matt McCloskey, Director, West Choir**

1. The program ads went through ok. We netted \$2,300, enough to pay off the Cavalcade.

#### **Donna Beard, President**

1. Rhonda Marks, a parent, stepped up to help with our website. Rich Goldberg has been hosting us for free, using the same server

he uses for his business. Rich will still maintain the website, free of charge. I will send directions to the new link.

2. Received an email from Martin Wysong. Would MPA like to solicit on EBay? The board all answered "No".
3. Sue Harding said we could shop online, using a certain site who would promote MPA. There's also "Amazon Smile".

### **Nancy Chew, Director of Ways & Means, East Co-chair**

1. We made a \$3,800 profit with our fundraisers (Pellmans). A total of 77 students took part in Pellman's fundraiser, between East, West and STEM.
2. We still have Issacs (15-20% profit) and Limoncello (15% profit), Wawa and Regal movie tickets fundraisers. We can sell them as stocking stuffer ideas.

### **Adam Speakman, Director, East Choir**

1. I have a flyer for our December 17 event. This is an MPA event, but could be a DSF account event. The cost is \$35, but if you buy three, then your ticket is free. Would this be ok to do? Can I get a table for the concourse? Can I get a final count on November 30, for Patrice to cut a check on December 1?

Meeting adjourned 7:30 pm

Respectfully submitted by Jan Lassen

DHSMPA West Secretary